

KC International Academy

414 Wallace Avenue, Kansas City, MO 64125 816-242-4206

DATE: JANUARY 17, 2023

TO: DAVID LEONE

FROM: BRUCE REHMER, TECHNOLOGY DIRECTOR

SUBJECT: INTERNET BANDWIDTH RFP

On December $15^{\rm th}$ 2022, we released a request to Vendors across the country to respond to KCIA's desire to maintain having a 1gb fiber internet connection. This request was published through KCIA's website and the national ERATE program hosted by the Universal Service Administration Company which operates under the FCC. This request/bid was published for 32 days to the public.

Our current internet provider is Spectrum otherwise known as Charter. KCIA has utilized Spectrum's Internet Service since December of 2017. The second three-year contract KCIA signed with Spectrum expires this June $30^{\rm th}$. The Spectrum service has been highly reliable during our tenure with them. The following are the results of the proposals:

			KCIA Costs monthly w 90%
Vendor	1 gb monthly	1 gb yearly cost	ERATE Discount
Spectrum/Charter 2023 bid	\$1,100.00	\$13,200.00	\$110.00
AT&T	\$1,180.60	\$14,167.20	\$118.06

I am recommending Spectrum/Charter to carry on as our provider. Spectrum has included in its RFP the ability to scale up speeds if needed in the future. I do not anticipate needing this as we have not pushed past 30% usage over the last few years. Spectrum has complied with our request for two 1-year voluntary extensions should we desire to extend the service to a 4 or 5 year term.

The Spectrum monthly rate dropped down to \$1,100 from \$1,200 for this new period. KCIA will apply for ERATE funding to receive discounts on this service. The new contract with ERATE approved funding will cost KCIA \$110 per month or \$1,320.00 per year. The ERATE program will reimburse up to \$11,880 of KCIA's bill, should our ERATE application be approved.

Sincerely,

Bruce Rehmer

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